



AL-Invest 5.0



PROMOS



CAMERA DI
COMMERCIO
MILANO



eurochile
FUNDACIÓN EMPRESARIAL



“Cross-Clustering: A Strategy for the Micro, Small and Medium-sized Enterprises (MSMEs) Development”

AL-Invest delegation Argentina and Chile

*Mission to Italy
9-15 July 2017*

Participants to the mission

Luis Lichowski, Minister for Industry of Misiones province, Argentina

Claudio Farabola, Director of Eurocámara and General Director of the Italian Chamber of Commerce in Argentina

Ivonne Palma, Studies Director, Eurochile, Chile

Luis Gilli, Area Manager for Commercial Promotion, Procórdoba, Argentina

Luis Nilo, Project and Intellectual Property Office Director, Adolfo Ibáñez University, Chile

Raúl Amil, President of AFAC (Asociación Argentina de Fábricas de Componentes – Argentine Association of Components' Manufacturers), Argentina

Oscar Azocar, Technological transfer representative, Adolfo Ibáñez University, Chile

Daniela Moya, Coordinator of PAC Conglomerados for the Ministry of Production, Argentina

Karina Corradi, President of the Oil&Gas Cluster, Argentina

Geraldine Smeets, Project Manager Eurocámara, Argentina

Juan Pablo de Giacomi, German Chamber of Commerce representative for Eurocámara, Argentina

Eva Rabey, Responsible for the Service Centre in SPL (Sistema Productivo Local – Local Productive System) for the Ministry of Production, Argentina

Noelia Peralta, Commercial Promocion representative, Agencia Procórdoba, Argentina

Juan Martín Pedrozo, Coordinator of the molds and matrices centre of Pacheco, Buenos Aires Province, Argentina

Juan José Romero, Coordinator of the technological centre CentroTec and legal representative of the Central Cooperation Consortium of La Plata, Argentina

Florencia Gamba, Coordinator of the Oil&Gas Cluster, Argentina

Programme

Sunday, 9th July	
Afternoon	Arrival in Rome
19:00	Briefing and introduction to the study tour
Monday, 10th July	
All day	
10:30 – 12:30	<p>Visit to the mechanical incubator Incubatore di Spazio Attivo Ferentino (FR)</p> <p>http://www.biclazio.it/it/i-nostri-servizi/startupping-incubazione/ferentino.bic http://www.parcopalmer.it/</p> <p>The incubator houses start-ups focused on mechanics and automation systems and the Science and Technology Park of the South of Lazio region (Palmer), which deals with solutions aimed at companies' development, innovation and technological transfer.</p> <p><i>Welcome Coffee</i></p> <p><i>Presentation of the incubator and Palmer</i></p> <p><i>Study visit to the new Fab Lab</i></p> <p><i>Meeting with three companies of the incubator:</i></p> <ul style="list-style-type: none">- BBS srl (automotive, company fleets management, intelligent dashboard)- Bios srl (business intelligence analysis, data governance)- Densolar srl (buildings' energy efficiency)
14:30 – 16:30	<p>Visit to the aerospace incubator: Incubatore di Spazio Attivo Roma Tecnopolo (RM)</p> <p>http://www.biclazio.it/it/i-nostri-servizi/startupping-incubazione/itech.bic</p> <p>The incubator houses start-ups focused on aerospace applications' development applied to other economic sectors and is supported by an agreement among BIC LAZIO / ESA – European Space Agency / ASI - Italian Space Agency. This incubator participates to the European project FABSPACE.</p> <p>www.fabspace.eu</p> <p><i>Presentation of the incubator and ESA-BIC</i></p> <p><i>Study visit to Fab Space and presentation of H2020 project</i></p> <p><i>Meetings with companies of the incubator: Captiks y Proesys</i></p> <p><i>Conclusion</i></p>
20:00	<p>Meeting and networking dinner with the Partners on the project developments regarding the initiatives involving Latin American and Italian clusters in Rome (central and South-Italy)</p>

Tuesday, 11th July	All day
9:00 – 11:30	<p>Study visit to Centro Nazionale delle Ricerche of Rome (RM)</p> <p>https://www.cnr.it/it/dipartimento/513/ingegneria-ict-e-tecnologie-per-l-energia-e-i-trasporti http://www.mlib.cnr.it/ARRM1v3/ http://www.artov.rm.cnr.it</p> <p><i>Welcome</i></p> <p><i>Presentation, Q&A (2 chemical and automation units)</i></p>
12:00 – 13:45	<p>Study visit to Infocamere (RM). Meeting and presentation of the Business Register and the offered services.</p> <p>www.infocamere.it/home</p>
15:30	Transfer to Milan
Wednesday, 12th July	All day
9:00 – 10:30	<p>Meeting at Point of Dalmine (BG), Companies incubator and Innovation Centre, with Bergamo Sviluppo</p> <p>http://www.pointbergamo.com/ https://www.bergamosviluppo.it/sito/sviluppo-e-innovazione/trasferimento-tecnologico-point.html <i>Presentation at Sala del Consorzio Intellimech (Meccatronica)</i></p>
11:00 - 13:00	<p>Visit to Tenaris (Dalmine - BG):</p> <p>www.tenaris.com <i>Welcome Coffee at Sala Consiglio, Palazzo Direzione</i></p> <p><i>Company presentation and debate</i></p> <p><i>Study visit to the pipes factory</i></p> <p><i>Conclusion</i></p>
14:30 – 17:30	<p>Visit to Kilometro Rosso Science & Technology Park (BG):</p> <p>www.kilometrorosso.com <i>Welcome at Centro delle Professioni and presentation of Kilometro Rosso Science & Technology Park</i></p> <p><i>Presentation of University of Bergamo and its activities in the field of technological transfer</i></p> <p><i>Visit to Mario Negri Institute (www.marionegri.it). Overview of its collaboration with Brembo in the project related to liquids for car brakes (example of synergy inside the Cluster)</i></p> <p><i>Visit to Italcementi S.p.A. (www.italcementigroup.com). Italian company founded in 1864, it has a production capacity of 60 million tons of cement per year. It is the 5th cement producer in the world</i></p>
17:30	Transfer to Milan

20:00 *For the Argentine delegation: **Networking dinner at Promos with Mr. Cristian Roberto DellePiane Rawson, Consul General of the Argentine Republic in Milan***

*For the Chilean delegation: **Networking dinner with Mr. Augusto Aninat, Director of Prochile Milan***

Thursday, 13th July

All day

9:30 – 12:00 Study tour of the **mechanical and technological cluster of Lumezzane (BS)** and its successful companies:

ILCAR by Bugatti, www.casabugatti.it

PICCHI, www.picchimachines.it

14:00 – 16:30 In-depth meeting on Lumezzane mechanical cluster at ILCAR

<http://www.osservatoriodistretti.org>

17:00 – 18:00 Transfer to Bergamo

18:00 – 20:00 Bergamo city tour

20:00 – 22:00 **Meeting and networking dinner with the Partners** on the project developments regarding the virtual B2B platform and the initiatives involving Latin American and North-Italian clusters

Friday, 14th July

9:15 – 12:30 Meeting at Promos premises with Italian Mechanical Associations:

- **UCIMU** (Association of Machine tools Producers)

www.ucimu.it

- **AICE** (National Association of Italian importers and exporters)

www.aicebiz.com

- **AFIL** (Lombardy mechanical cluster 4.0)

<http://www.afil.it/>

15:30 – 16:00 Debriefing and meeting with Promos

17:00 – 18:30 Institutional meeting with the government of Lombardy Region and the President of Lombardy regional Council **Raffaele Cattaneo**

Saturday, 15th July

9.30 Debriefing and evaluation of the mission to Italy

Night Departure from Italy