











Company Profile / 2018

COMPANY NAME: CHOCOLATE GI	IRONES S.A.	
ADDRESS: Calle 29 #8E – 76 La Cui	mbre, Floridablanca	/ Santander (Colombia)
POSTCODE		
(681002) CITY	Y Floridablanca	PROVINCE Santander
TELEPHONE: +57 (7) 6582840 +57	7 3192993959 FAX	
HOME PAGE: www.girones.com.co	0	
E-MAIL: info@davida.com.co		
CONTACT PERSON		
Diana Maria Ballesteros // Edgar A	Alberto Flórez	
JOB TITLE		
CEO // Commercial Director		

1. ACTIVITY SECTOR

Ш	INDUSTRY
	FOOD/AGROINDUSTRY
	TEXTILE/FASHION
	PRODUCT AND SERVICES FOR THE BUILDING SECTOR
	PLASTIC/RUBBER
	WELLNESS AND BEAUTY
	METALLURGY
	CHEMISTRY
	MECHANICAL
	SERVICES
	ENGINEERING
	WOOD/FURNITURE
	OTHER (specify)

2. DESCRIPTION OF THE PRODUCTS/SERVICES

DESCRIPTION	DUTY CODE
TABLE CHOCOLATE	
LIGHT CHOCOLATE	
COUVERTURE CHOCOLATE	
RAW MATERIALS	
CHOCOLATE BAR	











Celebrations				
. COMPANY INFORMAT	ION			
START OF ACTIVITY :		WORKFORCE :		
(1970)		(220)		
TURNOVER (MIn. €):		EXPORT TURN	OVER (%) :	
2016: 6′635.900 €		% 2016: 0.10%		
2017: 6′924.400 €		% 2017: 0.22%		
Where do you sell your pr		15 409/	40.60%	60 100%
GEOGRAFIC AREA	0-15%	15-40%	40-60%	60-100%
GEOGRAFIC AREA		15-40%	40-60%	60-100%
GEOGRAFIC AREA Italy Europe		15-40%	40-60%	60-100%
GEOGRAFIC AREA Italy Europe Asia		15-40%	40-60%	60-100%
		15-40%	40-60%	100%
GEOGRAFIC AREA Italy Europe Asia Usa and Canada		15-40%	40-60%	











Presence in foreign mark	ets		
Your presence in foreign	markets:		
□ Direct		☐ Franchising	
Representative		\square Main Distribution	
License		☐ Importer/Distributor	
☐ Joint venture		☐ Other (specify)	
Main Competitors :			
ENTERF	PRISES	COUN	TRY
GRUPO N	UTRESA	COLON	ЛВIA
CASA	LUKER	COLON	ИВIA
. MARKET INFORMAT	ION		
Previous Experience i	n the Europe market (if a	any)	
•			
Participation in an internat	onal trade fairs and exhibit	ions on export promotion	
		ioni on onpore promotion	
		2	
is your company in coi	ntact with local companie	es? □ Yes	S □ No
Would you like to con	act any specific company	y? □ Yes	S □ No
If yes, specify the nam	e and the address		
NAME	ADDRESS	TELEPHONE	CONTACT PERSON



SPANISH / ENGLISH / FRENCH











DIANA MARIA BALLESTEROS: SPANISH / FRENCH DGAR ALBERTO FLOREZ : SPANISH / ENGLISH	NAME	ADDRESS	TELEPHONE	CONTACT PERSON
Type of partner you are looking for Direct				
Type of partner you are looking for Direct				
Type of partner you are looking for Direct				
Type of partner you are looking for Direct	DARTNER RECEARCH	1		
Direct				
Representative Main Distribution Importer/Distribution Importer/Distribution Importer/Distribution Other (specify)	. , , , , , , , , , , , , , , , , , , ,			
License Joint venture Describe briefly the profile of the partner you would like to meet Ve are looking for partners companies which will help us in distributing our products overseas. Selling our roducts to retail stores and HoReCa PERSON IN CHARGE OF THE BUSINESS MEETING — FOREIGN LANGUAGES SPOKEN AME AND SURNAME: IANA MARIA BALLESTEROS: SPANISH / FRENCH DGAR ALBERTO FLOREZ: SPANISH / ENGLISH VORKING POSITION IANA MARIA BALLESTEROS — CEO DGAR ALBERTO FLOREZ – COMMERCIAL DIRECTOS				
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PERSON IN CHARGE OF THE BUSINESS MEETING — FOREIGN LANGUAGES SPOKEN AME AND SURNAME: IANA MARIA BALLESTEROS: SPANISH / ENGLISH JORKING POSITION IANA MARIA BALLESTEROS — CEO DIGAR ALBERTO FLOREZ — COMMERCIAL DIRECTOS	_ Joint venture		- Other (specify)	
PERSON IN CHARGE OF THE BUSINESS MEETING – FOREIGN LANGUAGES SPOKEN AME AND SURNAME: IANA MARIA BALLESTEROS: SPANISH / FRENCH DGAR ALBERTO FLOREZ: SPANISH / ENGLISH VORKING POSITION IANA MARIA BALLESTEROS – CEO DGAR ALBERTO FLOREZ – COMMERCIAL DIRECTOS	Describe briefly the prof	file of the partner you would	d like to meet	
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DGAR ALBERTO FLOREZ : SPANISH / ENGLISH /ORKING POSITION IANA MARIA BALLESTEROS – CEO DGAR ALBERTO FLOREZ – COMMERCIAL DIRECTOS		OF THE BUSINESS MEE	TING – FOREIGN LANGU	AGES SPOKEN
VORKING POSITION IANA MARIA BALLESTEROS – CEO DGAR ALBERTO FLOREZ – COMMERCIAL DIRECTOS	AME AND SURNAME :		TING – FOREIGN LANGU	AGES SPOKEN
IANA MARIA BALLESTEROS – CEO DGAR ALBERTO FLOREZ – COMMERCIAL DIRECTOS	AME AND SURNAME : IANA MARIA BALLESTERO	S: SPANISH / FRENCH	TING – FOREIGN LANGU	AGES SPOKEN
DGAR ALBERTO FLOREZ – COMMERCIAL DIRECTOS	AME AND SURNAME : IANA MARIA BALLESTERO DGAR ALBERTO FLOREZ : S	S: SPANISH / FRENCH	TING – FOREIGN LANGU	AGES SPOKEN
EL. +57 (7) 6582840 / +57 (7) 6581348 MOB. (CELULAR) +57 3192993959	AME AND SURNAME: IANA MARIA BALLESTERO DGAR ALBERTO FLOREZ: S VORKING POSITION	OS: SPANISH / FRENCH SPANISH / ENGLISH	TING – FOREIGN LANGU	AGES SPOKEN
137 (7) 6362646 7 137 (7) 6361346 1M6B. (61261M) 137 313233333	IAME AND SURNAME: IJANA MARIA BALLESTERO DGAR ALBERTO FLOREZ: VORKING POSITION IJANA MARIA BALLESTERO	OS: SPANISH / FRENCH SPANISH / ENGLISH OS – CEO	TING – FOREIGN LANGU	AGES SPOKEN
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