

# FARO GLOBAL

## Desarrollo y Gestión de Inversiones

Nuestro enfoque de valor nos permite  
apuntar a mejores opciones de negocios



**GESTIÓN de INVERSIÓN, PRIVATE EQUITY, FONDOS DE INVERSIÓN**  
<http://www.faroglobal.cl>

FaroGlobal,, Bilbao 1129, Of. 417, Edificion Bicentenario  
Fono 967072082 Chile – LATAM [director@faroglobal.cl](mailto:director@faroglobal.cl)

# ABOUT US



We are independent private equity firm, focused on the development and support eb the area of investment management was born in 2007, we characterized our dynamic and constantly evolving, which enables us to stay ahead in our activities and investments in and activities linked to investment category.

We develop business initiatives with impact, supporting, financing and co-investing in businesses and high value companies also support the financial restructuring of client companies, to boost industrial activity in the country.

Investment Center, we are in constant support and guidance to foreign investors, who see in Chile interesting investment opportunities.

We act also focus on increasing profitability indicators, risk management and new business opportunities for our partners and accredited investors.



## **Roberto Pérez Olivares, Director and Owner**

Comercial Engineer, specializing in Venture Capital and Investment funds in Adolfo Ibañez University, is the financial manager of major companies in the country, business advisor for strategic decisions of new business Cencosud and other enterprise.

He is a columnist for Funds People Latin America, specializing in mutual funds means, Investment Funds and Private Equity in Latin America and Europe.

He has participated in numerous rounds of investments, such as FI2014, Chile 2014 International Investment Forum and Investment Business Negotiations with Foerign Investor..

# MERGER and ACQUISITIONS



Our team of mergers and acquisitions delivering high added value and results to Chilean and international clients, both public and private sectors, in transactions of various kinds, size and complexity of companies in which it intervenes.

Our areas of action:

1. Divestitures.
2. Procurement.
3. Cross-border transactions.
4. Restructuring.
5. Mergers and strategic transactions.

# INVESTMENT and PRIVATE FOUND



We focus on the development of new investments in the country, through our analysis and opportunity studies, with a focus on Clusters.

Our investments are based on studies of trends, support and guide investors and partners continued prospection of new business opportunities.

Actually, we ask a format a Faro Found Investment

We manage new investments in the following areas:

- Mining
- Agribusiness
- Automobile Industry
- Chemistry
- Biobusinesses
- Information Technology
- Business and mobile technologies

# LEGAL SERVICES



**Some legal services that may be useful when you start or invest in a company are:**

- Company Incorporation
- Shareholders' Agreement
- civil and commercial contracts (options)
- Due Diligence
- Review contracts
- Structures of powers

# Foreign Investor Support Services



These services consist in receiving support and assistance from national and international assessment processes and realization of business investors, giving them the maximum possible facilities to carry out its investment.

Who can apply:

You can access these services private, national or foreign companies seeking to develop investment projects in various regions.

What supports:

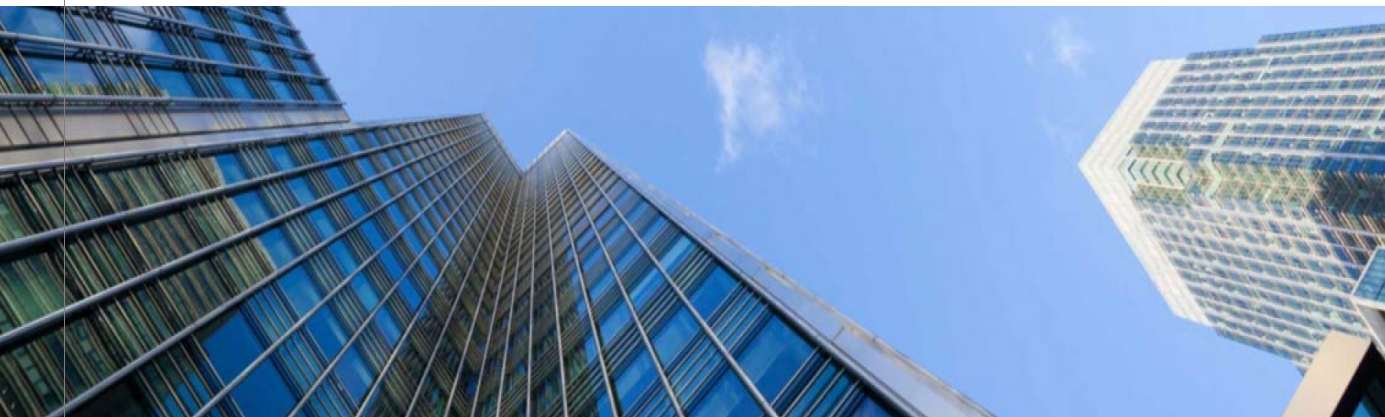
Information services:

Providing relevant to their investment projects information with regard to the identification of new business opportunities, evaluation and strategic analysis.

Investment facilitation services:

Support to management in the different stages of your project, such as search and selection of the best location, support processes and process management, information and supply of various economic incentives, among others.





# Management services environment for investment facilitation:

Access to business networks and public services; search for partners; contact with suppliers of equipment and professional services companies; agendas of meetings with business executives and industry leaders (both in Chile and abroad); visits to companies based in Chile, among others.

Important:

The sectors or industries in which the Government of Chile prioritizes support are:

- Clusters exporters (mining, salmon, wine and fruit).
- New technology industries (international technology services, biotechnology and medical technology, ICT centers, among others).
- priority sectors and production chains at regional level.
- Non-Conventional Renewable Energy (URE) and environmental technologies (hydro, geothermal, wind, solar, biomass).



Our intention and  
purpose:  
Break schemes,  
create value and  
bring Chile to new  
levels of  
development

ATTE.

ROBERTO PÉREZ OLIVARES  
DIRECTOR FAROGLOBAL INVESTMENT  
BILBAO 1129, OF. 417, EDIFICIO BICENTENARIO  
CHILE, LATAM  
<http://www.faroglobal.cl>